# IT Solutions

29 April 2020 Zoom Meeting



Website / Mobile Apps



Social Media



Server / Cloud Storage



ERP (Enterprise resource planning)



Cybersecurity

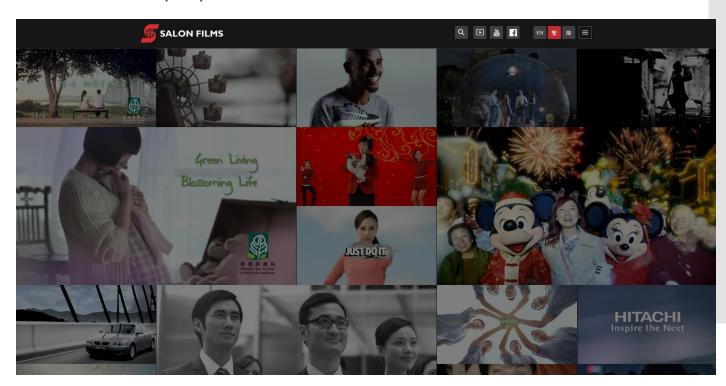
# IT Consulting Services

### IT Project Management

### Closing Identification Planning Execution • Identify and Define project • Training section • Coordinate documentation work with scope • Final report client vendor • Request for requirement Generate report quotation Evaluate client for client Develop existing system schedule

Identification

- Identify client requirement
- Salon Films website Our work
- https://www.salonmedia.com/tc/project/commercials
- Random display for video showcase



Planning

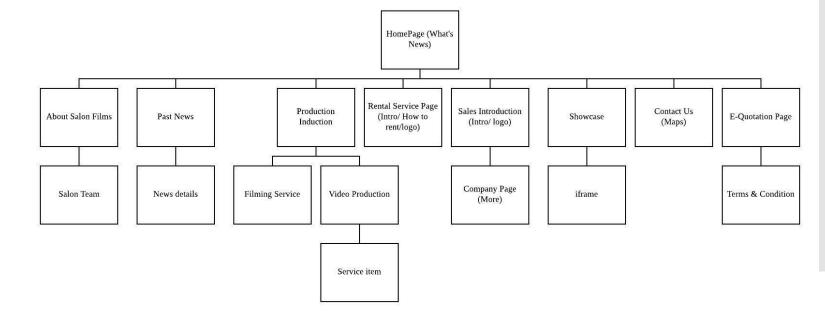
- Project Planning Budget, Scope
- Request for quotation
- TVP application

Vendor / Item	NOVALA3	<b>Rovertech</b> <sup>™</sup>	Digital Transformation Agency Website   App   E-commerce   VR   AR
Total Amount	\$84,500	\$96,000	\$120,900
Language (Eng, TC, SC, Jp)	\$15,000	1	\$12,000
Backend (CMS)	\$10,000	1	\$40,000
Web content pages	\$25,000 (8 basic pages)	I	\$15,000 (11 basic pages)
Responsive Website	\$15,000	1	\$7,500
Hosting	\$3,500 / yearly	1	\$26,400 / yearly

Execution

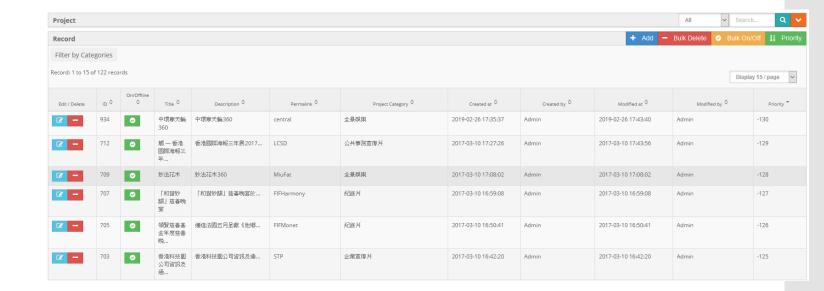
- Coordinate work with vendor
- Sitemap, Data, Design(Color theme)

Process	Delivery	
Planning, research	1 weeks	
Design, consultation	2 weeks	
Development 5-6 weeks		
Testing, launch	2 weeks	



Closing

Training – CMS, Google Analytics





# Social Media Planning for JAL Satellite Travel

### Target

- 1. Target new customers that haven't been to JAL Satellite Travel before.
- 2. Capture attention quickly and drive to company website.
- 3. Lead to sales

# Review on social media platform of JAL Satellite Travel



Content consists too much wordings. People unwilling to see too much words in social media.







\_\_\_\_\_

灣特點: 濃厚純米系,入喉辛□連帶著濃郁旨味,後段尾韻悠長、留香 原料米: 華吹雪/まっしぐら

代造主以青森縣自產的大米和酵母為原料,並採用八戶、蟹澤地區的優

質水源,釀造青森縣的地酒,立志於挑戰釀造綠色健康的符合時代需求

的美酒。初以「陸奥男山」辛口系的品牌成立,直到第九代杜氏駒井秀

介創立「陸奧八仙」進而成為旗艦品牌。無論是米·酵母或水都相當的

精米歩合: 65%

▼建議享用方法: 冷熱飲均可,配以燒肉、串燒等味道較為濃味的料理 \_\_\_\_\_

八戶酒造株式會社

參觀期間: 周一至周五 (冬季周六也可以參觀, 需事前預約)

開放時間: 10點至16點 (參觀所需時間約1小時)

參觀費用: 500日元 (含品酒費用)

講究,充分表現出青森的風土特色。

交通: JR八戶線陸奥湊站下車步行約5分鐘 網站: www.mutsu8000.com/tw

### 學【岩手縣產】#南部美人 纯米吟醸

International Wine Challenge 2017 Silver Medal!

嚴選岩手縣酒造好適米「美山錦」釀造而成,擁有如米飯剛蒸熟所散發 的米香與堅果般的風味,入口後酸甜層次分明,充分展現出日本東北岩 手縣純樸強韌的地方風情。具有高雅的香味,做為餐酒再適合不過。

\_\_\_\_\_

黝特點: 具有舒暢的吟釀芳香,有大米的甜味與味道流暢、圓潤、醇美 釀造水源: 折爪馬仙峡底流水(中硬水)

原料米: 吟少女/ 美山锦

精米歩合: 50-55%

▼建議享用方法: 冷飲至室溫最佳,十分相配高雅的日本菜

\_\_\_\_\_

見學:可 (需事前預約, 冬季限定 11月~3月, 星期六日, 假日除外) \*\*現時因應疫情已暫停預約\*\*

交通: JR二戶站乘車約10分鐘

網站: https://www.nanbubijin.co.jp/

### 🛂 【秋田縣產】#天の戸 純米酒

日本秋田不僅是著名的米鄉,也以「美酒王國」廣為人知。來自秋田橫 手市的淺舞酒造,創於1917年,「天之戶」系列為其代表性作品,特色 是酒款皆使用自家湧泉「琵琶沼寒泉」釀造,米則是只使用酒造方圓 5 公里內所產的酒米釀酒。

\_\_\_\_\_

炒 特點: □威清爽、温醇有緻

釀造水源: 琵琶沼寒泉 - 自在地的泉源的泉水

原料米: 100%秋田產米

▼建議享用方法: 常温、冷飲、熱飲均可,配以肉食,如羊扒、牛扒

### ▶淺舞酒造 ▶

交通: 奥羽本線橫手站乘車約15分鐘

網站: http://www.amanoto.co.jp/

見學: 可 (需事前預約)

### 學【福島縣產】#仁井田 自然酒 純米

福島地酒仁井田本家出產的自然酒品牌純米酒。自然酒品牌所指的就是

福島地酒仁井田本家出產的自然酒品牌純米酒。自然酒品牌所指的就是 使用沒有任何農藥及化學肥料所栽培的酒米及從山及井間湧出的自然 水,加上獨特的四段方式去釀造,是一款經過精心陳釀、通過放射能檢

洒精度: 16.5%

▼建議享用方法: 冷熱飲均可,配以燒肉、串燒等味道較為濃味的料理

\_\_\_\_\_\_

福島地酒仁井田本家

交通: JR郡山駅乘車約20分

### #小編為清酒初學者

#歡迎各位賜教及分享獨門品酒心得

仍會計劃前往東日本的朋友可以考慮以下優惠 

或 長野/新潟地區) 的客人,每位可自選上述清酒乙支!(各款清酒名額有 限,先訂先得,送完即止)

▲網上訂購: www.jalsatellite.com.hk/DEStandard/zh-

TW/srvsearch.aspx

Q.查詢: 3429-1288 / customer@jalselect.com.hk

#JR東日本鐵路周遊券為電子兌換券

#網上訂票之客人請於門市領取清酒 (清酒名額以本社職員回覆為準,送

免費下載日本購物折扣券: http://bit.ly/2VgeZdD

《香港旅行会社で初めて》代售 #Pokefi 隨身無線路由器 (附5GB全球數 據用量): http://bit.ly/2Pao3g2



國奥男山 超辛純彩

面部質人的吟



# Linkage to PDF file, not call for action.



【#九州自駕遊】 🚔 深度暢遊北九州沿海5大城市 (附行程建議)

相信大家會認同九州是一個可以一再到訪的地方。對比日本其他縣市,JR九 州可以直達嘅範圍已十分廣,但美中不足的是有些景點租車遊覽總會較為方 便,例如糸島、唐津、松浦、平戶等近年新興、極受港台旅客關注的沿海城 市。

小編就揀選咗部份私心景點及餐廳比大家將來編行程時參考下 ~

#糸島 ~「#嵐」飯必訪<mark> 一神社巡禮 & 🍱 「日本海灘100選」+ 🗾 「日本夕陽100選」 超人氣打卡聖地</mark>

#唐津 ~ 【河太郎】內品嚐名物 - 🕜 呼子魷魚 或 😚 佐賀牛名店 【中村】,建議住一晚 🛖 #唐津Seaside,享受被唐津灣及虹之松原環繞的感覺,更設有#DHC直營店^^

#平戶 ~【焼肉市山】 ▶品嚐平戶牛及於 а 城下町散策,感受日式老街風情。之後入住 #湯快集團 旗下於西九州坐擁最大 過露天風呂的 #平戶蘭風酒店

#松浦 ~ 📓 參與船釣體驗,親歷當地漁民的生活 #福岡 ~ 👸 騎乘自行車漫遊 「#海中道海濱公園」,沿路欣賞春天的粉蝶花或夏天繡球花

- 5天參考行程隨意門: http://bit.ly/38MD67w
- 櫻花予想2020: https://sakura.weathermap.jp/

【日航天地 Facebook Fans專屬】 3 重優惠 (Bookmark定之後用~): 訂購指定套票時,凡出示此貼文:

- 每位減 \$300 (折扣後,每位 \$4,530+)
- 2 每位多包日本7天上網卡一張 (價值: \$88)
- 3 4人同行: 車種升級至 Toyota WS Class (Wish/ ISIS或同級)
- 點心代訂不同的文化體驗,例如松浦市漁師體驗及平戶小鎮內的和服散 策體驗等
- \*\* 所有優惠以長位化庄老計,不可與其他優惠同時使用

\_\_\_\_\_

日本3縣 - 旅遊補助金計劃 2020 - 折扣高達每位 \$10,000!! 敬請留意稍後適用出發日的更新

即睇計劃詳情及申讀方法: http://bit.ly/2ufLlda

查詢: 3429-1288 / customer@jalselect.com.hk

\_\_\_\_\_

#福岡 #佐賀 #長崎 #九州TOYOTA



日航天地旅遊為日本航空集團旗下附屬公司 **2** 查詢: 3429-1288 / @ customer@jalselect.com.hk

.....





Photo is not attractive. Or too much text in the photos.



### 日航天地旅遊 JAL Satellite Travel

10 January · 🚱

【#USJ優惠】訂購日本環球影城門票滿 2張,即送您JR Haruka車票乙張 !

購買任何一款日本環球影城門票產品成人票凡滿2張,即可獲贈JRHaruka (關西機場 ~ 新大阪 或 關西機場 ~ 天王寺) 單程自由席車票一張。

例子 1: 買2張日本環球影城1天入場門票 (成人) ,送1張JR Haruka單程車票例子 2: 買2張日本環球影城Express門票 (成人) ,送1張JR Haruka單程車票例子 3: 買2張日本環球影城1天入場門票 (成人) + 2張Express門票 (大小同價) ,送2張JR Haruka單程車票

如此類推,多買多送,額滿即止!!

\*\*\*\*\*\*\*\*\*\*\*\*\*\*

- ♀ 搶飛小攻略 ♀
- 🦩 優惠名額30套,售完即止
- 🧲 JR Haruka單程車票為實體票 (無需兌換),使用有效期至 2020 年 3 月 18 □
- ┡ 購票方法:
- 🆀 致電 3429-1288
- 📩 電郵至 customer@jalselect.com.hk

親臨佐敦門市,即時出票(ৣ小編建議: 如訂購 Express門票,仲可以即時選擇指定遊玩設施時間(如適用及視乎供應情況),市面一般由系統隨機安排遊玩時間,好少有咁貼♥嘅服務架~)

- 不可與其他優惠同時使用

\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*

- 適用門票產品●
- 1/1.5/2天入場門票單張: https://bit.ly/2QCph4N
- Express 4/7門票單張: https://bit.ly/36xyC3v

- 適用門票產品●
- 1/1.5/2天入場門票單張: https://bit.ly/2QCph4N
- Express 4/7門票單張: https://bit.ly/36xyC3v
- 日本環球影城入場門票 + VIP 通道手環 + Harukas 300展望台門票組合: https://bit.ly/35BPGEn
- Cool Japan Express門票詳情: 歡迎查詢,單張 Coming Soon ~

營 營業時間:

星期一至五 上午九時至下午六時 星期六 上午九時至下午一時 星期日及公眾假期 休息





Like

Comment





1 share





Too much text in the photos. Not easy to see the details from photos.





Limited Hashtag usage.



UNIVERSAL COOL YADAN 2000

凡購買以下 日本環球影城門票產品(成人)滿2强: ■Universal Express Pass ■USJ Studio Pass

15

Like

/ 關西機場 ~ 天王寺 最快只需 35 分鐘

· 關西機場 ~ 新大阪 最快只需 50 分鐘

Share

1 share

**●** -

日航天地旅遊

Comment



【 ● Flash Sale!】日本環球影城 Express 4 門票 ~ 迷你兵乘車遊 ~

● 1月18日入園

➡購票方法➡

1 致電 3429-1288

3 親臨佐敦門市

○ 營業時間:

\* 不適用於網上購票 \* 不可與其他優惠同時使用

🧸 大小同價: \$499/ 張 (名額只限 2 張!)

2 電郵至 customer@jalselect.com.hk

(佐敦地鐵站 A 出口, 徒步5分鐘)

星期一至五 上午九時至下午六時

星期六 上午九時至下午一時 星期日及公眾假期 休息

\* Express 4 ~ Minion 門票單張: https://bit.ly/36xyC3v

\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*

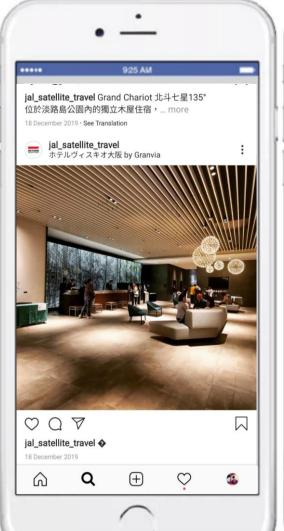
№地址: 九龍彌敦道345號永安九龍中心13樓1306室





No more details about the photos Hashtag not clearly shown.









Not easy to find JAL
Satellite Travel at Twitter.





京成電鉄と東京メトロでは、台湾の旅行会社LION TRAVEL と、香港の旅行会社JAL Satellite Travelにて、「KEISEI SKYLINER & METROPASS」の引換券を12月から発売しま す。



2:47 PM · Dec 2, 2013 · Twitter Web Client



# Suggestions





Promotional video can be inserted in cover photo area.





Attractive photos with related caption.











Some Travel tips can be post. Aim to raise awareness.



問問大家:如果有命捱到過咗疫情,你哋第一時間最想做咩呢?(揀3樣)



問問大家:如果有命捱到過咗疫 情,你哋第一時間最想做咩呢? (揀3樣)

- 1. 報復式旅行 / 返台日鄉下
- 2. 瘋狂飯聚 / 打邊爐 (多過4個人)
- 3. 唱K唱爆咪
- 4. 去戲院睇戲睇返夠本
- 5. 喪做 gym
- 6. 喪跳舞 / 上 fitness class
- 7. 剪/電/染返個靚髮
- 8. 出去做 facial
- 9. 去沙灘曬太陽
- 10. 郊遊 / BBQ
- 11. 其他 (自己寫)



283 comments 109 shares







## Market news for fans.



油價大跌!#國泰 終於唔收 #燃油附加費!但... 無得飛又有乜用?會唔會有 得飛果陣又加返呢?

...

有關政策5月1日起生效!係以出票日期為準,唔係計出發日期!

Source: https://www.cathaypacific.com/.../travel-advisories/fuel-surc...... See more

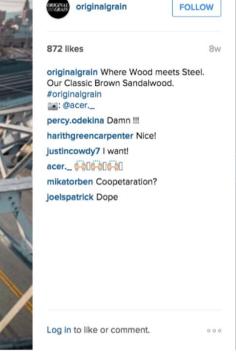




# Visual Storytelling on Instagram

- Photo now support landscape
- Video now supports landscape and up to : 30
- Carousel include of first frame











# Post Consistently & Strategy





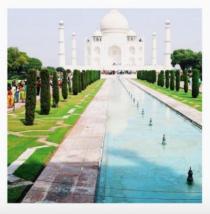
1,907 posts

19.9k followers

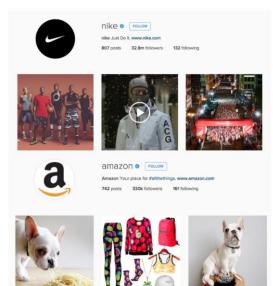
1,191 following

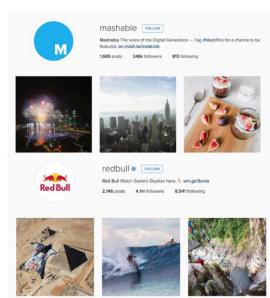
SmartFlyer Travel Agency Global travel agency with roots in New York City. Introducing clients to amazing places since 1990. : #SmartFlyer | #SmartFlyerAU www.smartflyer.com/plan-a-trip















# Use Hashtags Wisely





22h

FOLLOW

natgeotravel Photograph by @susanseubert // A Skua attempts to steal an egg from a nesting Gentoo penguin at Mikkelsen Harbour, Antarctica. Photographed #onassignment for @natgeotravel #natgeoexpeditions #antarctica Follow @susanseubert for more!

view all 527 comments

chewyom @annabellechewww @liewshabao

latikakhan @sataravichakra

latikakhan Ktcharan43

trixiel89 @frodelienn på tal om Frozen Planet @

marny\_scott @babe\_ruth.ven @emilmichelle christie it's a sale!

megan\_laurel @myheartbeatsajig we'd be the ones making the sounds

Log in to like or comment.





FOLLOW

632 likes

gothamist Happy New Year! Fireworks over @centralparknyc ring in #2016 28 by

gobrittany @sharlOtte lol next year

supmetalgirl Happy New Year

dinaz2010 @mammayates Happy New Year Dear friend a very Blessed New Year Lots of Love from Hibba & Me

fasimo\_ Happy new 2016 🐸 🗐

bella0x15 @ssteveno6

nycjoanie NYC is always the best!

sandynj@emma\_batstone:) <3







### Interact





muradosmann #Followmeto the Big Buddha statue in Maiwan Mith @natalyosmann. . Do photos in our style and tag @followmeto account to be featured there! •#следуйзамной

Load more comments

shreenidhisingh Stunning!

marabeep @gmcbrid

chen421\_ \*\*\*

@muradosmann

loveliveurdream Gorgeous... Check my page too Loveliveurdream

photographer\_vladimir\_fedorov Вы молодцы, шикарно!

timwtlin 🖳

888kamila При виде Будды меня теперь

00

209,047 likes

JULY 3

FIELD

Log in to like or comment.

warbyparker

**FOLLOW** 

1,614 likes

4d

warbyparker We're taking cues from @ea\_wang this afternoon.

samsparkk The spoon is on the wrong

parkerpaugh @warbyparker does the 95 dollar sunglasses include the lenses?

mikahphilipoom @mcoady12

taylorlyonnais What frames are thoooose

warbyparker @parkerpaugh Thanks for reaching out! Sunglasses start at \$150 with a prescription.

warbyparker @parkerpaug They're Baxter in Striped Sassafras!

parkerpaugh Ok thanks @warbyparker

tarproductions 🦾

thethickestb My home try ons came in today, does that mean you guys need them back in the mail by Tuesday? Murarhumarkar

Log in to like or comment.

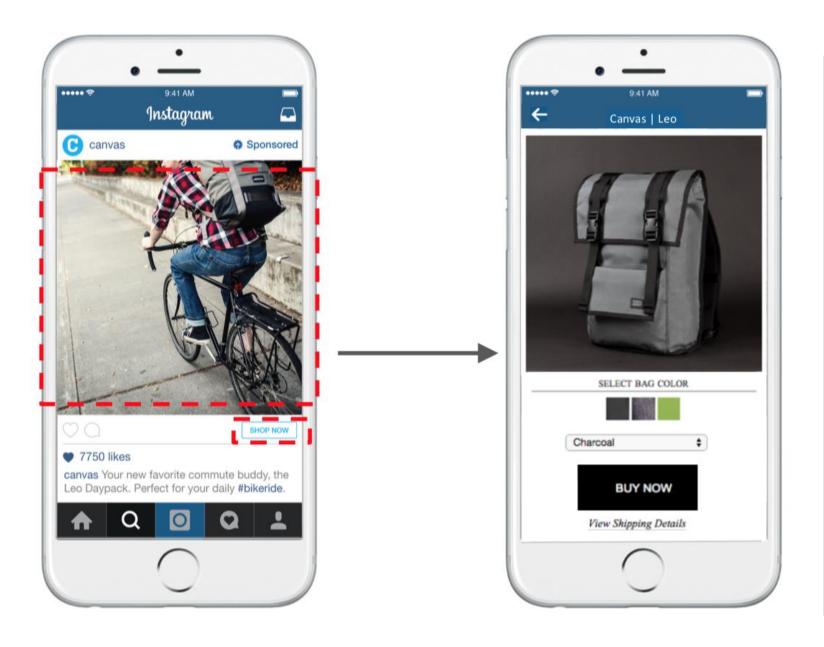




# Use Video Wisely



Call to action





# Our service



# Social Media Management service

- Social Media Management
- Management Fee: \$22,000/ month
- Creative, graphic design, editorial write-up (video production not included)
- 3-4 newsfeed weekly in Facebook, IG
- 1-2 newsfeed weekly in Twitter
- Interact with commenters and/ or message
- Online Ad placement "(mobile version)
- Quarterly report
- Key Performance Indicator:
- 1. Increase followers every month
- 2. Increase response rate/ interactive for every post
- 3. Lead to sales



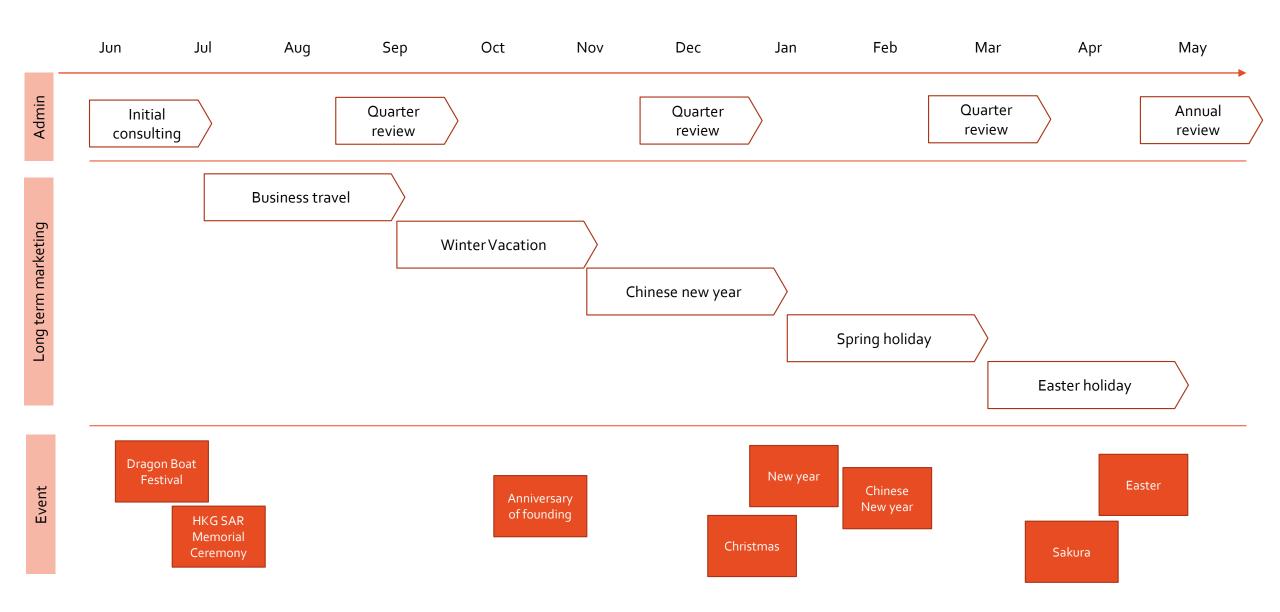
# Video Production Service for Social Media

- Video production Fee (Optional):
- · Creative, video shooting and editing, posting on social media
- Production cost: \$50,000-100,000
- Key Performance Indicator:
- 1. Video views, cost per video view
- 2. Link click, cost per link click

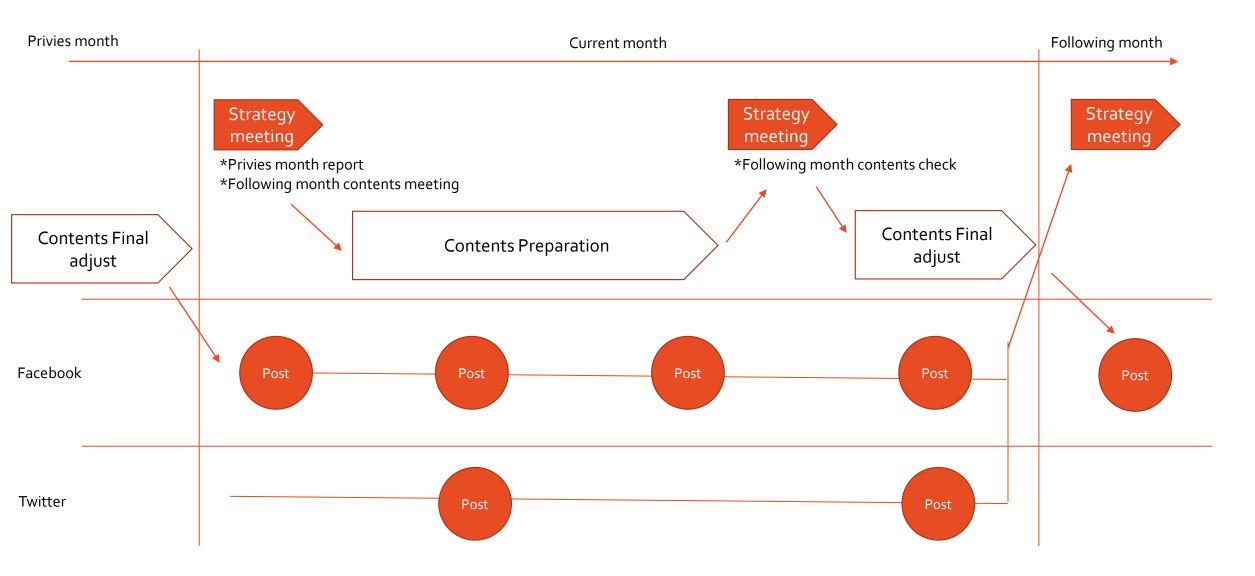
### Media Buy Service

- Media Fee, Sponsor Ad (Optional):
- Select suitable format and platform
- Media cost: \$8,000/month
- <u>Key Performance Indicator:</u>
- 1. Increase response rate/ interactive for every post
- 2. Lead to sales

### Annually SKD



### Monthly SKD



# Summary of Budget Plan

Item	Details	Fee
IT Consultation	Working meeting, Monitoring and consultation	10% per each IT project <\$2,000/month (min. charge)>
Social Media Management	Set-Up, Write-Up, Basic graphic, regular review	\$22,000/ month
Video production Fee (Optional)	Creative, Shooting, Post-production	\$50,000-100,000/ video with 2 cutdowns
Media Fee, Sponsor Ad (Optional)	Management, Ad booking and review	\$8,000/month

# Government Funding

- Pilot Information Technology Development Matching Fund Scheme for Travel Agents
- http://www.tichk.org/public/website/en/industry\_subsidy\_scheme /IT\_matching\_fund/IT\_matching\_fund/html
- Technology Voucher Programme (TVP)
- https://www.itf.gov.hk/l-eng/TVP.asp
- Distance Business Programme ("D-Biz Programme")
- https://www.hkpc.org/en/distance-business-programme
- SME Export Marketing Fund (EMF)
- https://www.smefund.tid.gov.hk/english/emf/emf\_objective.html

# Thank you!

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